

# Hitachi Consulting SAP S/4HANA migration

## Define the right migration strategy for your business

### Ease your transition to SAP S/4HANA

In our increasingly connected, digital economy, people are working together in new and different ways. Handheld devices, rich collaboration, mobility and other technologies are all changing the way customers, employees and business partners interact. The networks they're using are evolving as well, as companies move beyond corporate networks to share information on the cloud and via social media. All these new connections and business models are generating a flood of big data—and creating new opportunities for organizations that can put it to use.

To unlock the potential of data, many organizations are considering migrating to SAP Business Suite 4 SAP HANA (SAP S/4HANA). Since its introduction in 2015, SAP S/4HANA has experienced rapid adoption. Designed with the modern SAP Fiori user experience, the new suite helps drive instant business insight across industries, business functions and roles. It lets enterprises go beyond traditional transactions and power end-to-end digitized processes based on a single source of information from planning, execution and prediction to simulation and analysis—all in real time, with one system.

### Choosing the right path to SAP S/4HANA

With its reimagined core and powerful new features, S/4HANA has tremendous potential for digital business. But every organization is different, and will require its own migration strategy. SAP recommends three different approaches for moving on to the new S/4HANA platform, depending on the state of your network today. Hitachi Consulting can help you every step of the way, employing a structured approach to S/4HANA migration based on pre-configured scenarios and best practices. Together, we can ensure that your journey is a smooth one.

#### New implementations

If you have never used SAP and want to deploy the solution for the first time, you'll need to consider whether an on-premises or cloud deployment is best for your organization. Hitachi Consulting can work with you to understand your business requirements and help determine the most appropriate model for your greenfield deployment. We can educate you in this discovery phase about the value that the modern SAP Fiori user experience can provide and develop proof of concepts to show how the solution would work in your environment.

Hitachi Consulting can also help you develop a comprehensive roadmap that considers the state of your business and network today and recommends a strategy for moving forward. We utilize advanced migration tools to

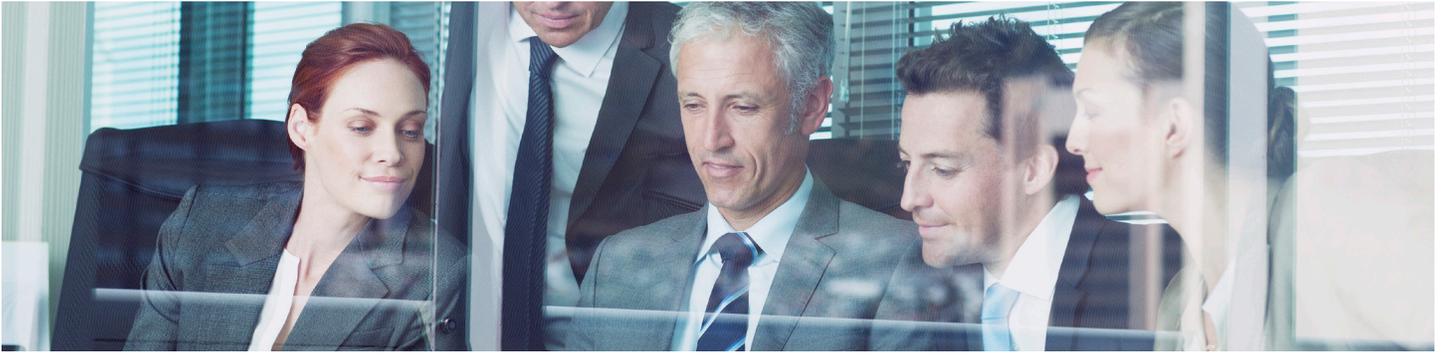
help you move your data from your legacy system into SAP and enable you to take full advantage of the S/4HANA user experience.

#### System conversion

For organizations that are already on SAP and want to migrate to S/4HANA to take advantage of its new simplified data model, the migration process is usually more complex. Hitachi Consulting performs an assessment of your current landscape to determine how to move to the new HANA simplified model and avoid any conflicts or errors. We develop a thorough checklist of technical issues that require attention prior to migration and diligently work to address them prior to your system conversion.

Next, we perform the actual software update, which is generally a smooth process after the pre-work has been completed. If you're considering adding new technical features and business processes to take advantage of S/4HANA's simplified process model, we can work closely with you to ensure that any changes will be trouble-free. And if your updates will change the way your end-users work with SAP HANA, we can provide the support you need for training and development before completing your migration to the Fiori-based user interface.

Hitachi Consulting has a wealth of experience in assessing infrastructure environments and we can help you understand how a system conversion will impact your existing processes. In some cases, our analysis will determine



that it's most efficient and cost-effective to re-implement your SAP HANA platform and perform data conversion.

### **Landscape transformation**

Large enterprises with a variety of business units sometimes determine that they would like to deploy S/4HANA to support the unique needs of a specific organization. This landscape transformation approach lets you phase in your adoption of S/4HANA. It involves some of the same processes as a system conversion, but doesn't require you to convert the entire landscape all at once.

Hitachi Consulting has the tools and experience you need to help you carve out the specific data for processes that will migrate to the new HANA environment. A landscape transformation requires some unique considerations, because you will need to manage not only your legacy SAP HANA environment, but the new S/4HANA deployment. Some of your environment might reside on-premises, while other portions might reside on the cloud.

Our consultants have deep experience collaborating with large companies and understanding the demands of specific business units. We can develop a change plan for a specific unit, work with you to help divest data from existing environments and migrate specific processes to S/4HANA.

### **Putting our experience to work for you**

Every organization faces important decisions when moving forward to S/4HANA, and it's clear that one size does not fit all. But through our ability to educate with our demo systems, create road maps, define a detailed plan of execution and support you through the entire process, we can help you take advantage of all that S/4HANA has to offer.

As one of the earliest adopters of SAP HANA in the U.S., Hitachi Consulting has developed custom solutions for a wide variety of industry leaders. We are experienced working with best practice pre-configured solutions recommended by SAP and have rich expertise customizing and building advanced data solutions. The Hitachi organization manufactures the SAP HANA hosting platform and is a reseller of SAP software. Hitachi also offers a variety of applications and services to support the SAP HANA solution.

Embedded analytics in S/4HANA is a new world for most organizations. Hitachi Consulting applies our long-term experience working with advanced analytics and monitoring applications to assist you with your transition to embedded analytics, and unleash the value that it can bring to your transactional systems.

### **Subscription-based finance options**

If you're concerned about minimizing your up-front financial costs, our finance arm can help. We can package and offer subscription-based pricing and bundled pricing to make an SAP HANA solution easier to own for companies of all sizes. A simple, predictable monthly fee helps you control and manage your budget more effectively.

### **Contact us for next step**

Hitachi Consulting offers the proven experience, knowledge and best practices you need to successfully migrate to the latest generation of SAP HANA.

### **About Hitachi Consulting**

Hitachi Consulting is the global solutions and professional services organization within Hitachi Ltd., a global innovation leader in industrial and information technology solutions and an early pioneer of the Internet of Things. Hitachi Consulting is a business integrator for the IoT era and a catalyst for digital transformation. Using our deep domain knowledge, we collaborate with clients to help them innovate faster, maximize operational efficiency and realize measurable, sustainable business and societal value. As a consulting-led solutions company, we can help you leverage data as a strategic asset to drive competitive differentiation, customer loyalty and growth. To learn more, visit [www.hitachiconsulting.com](http://www.hitachiconsulting.com).