

Solution Overview

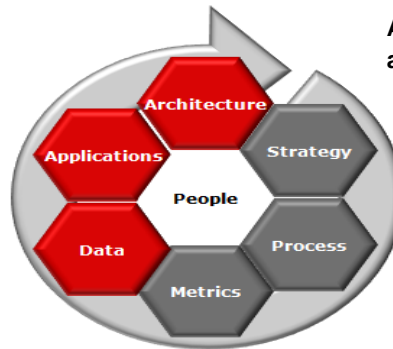
Business Intelligence and Performance Management for the Public Sector

Across all levels of government, leaders are faced with challenges from every direction. Budgetary pressures combined with new performance demands, unfunded mandates, and the need to respond quickly to unexpected situations make managing a complex organization harder than ever. Organizations need access to reliable data from multiple systems, as well as the ability to apply insight from that data to assess the organization's performance and make adjustments to achieve desired outcomes. Hitachi Consulting's portfolio of Business Intelligence and Performance Management (BIPM) solutions helps government organizations improve mission performance, increase transparency and realize greater efficiencies in their operations, by bringing a holistic approach to business intelligence and performance management challenges.

Government agencies seeking to improve performance and decision making must often cope with large amounts of complex data spread across a complex operation. They need a way to organize, streamline and transform data into useful information to drive effective performance management. Further, they must break down organizational barriers to information sharing to fully achieve their goals.

Hitachi Consulting is internationally recognized for business intelligence solutions that help government agencies improve mission performance, increase transparency and realize greater efficiencies in their operations, by bringing a holistic approach to business intelligence and performance management challenges.

A Holistic Approach Looks at Multiple Areas



Our approach to BIPM can help you address such challenges as:

- *Supporting the President's Collaboration, Innovation and Transparency Priorities* – Collaboration means sharing information across departments and agencies in a timely, reliable, repeatable and efficient manner in a format usable by the recipient.
- *Increasing Transparency* – Report to the government and the public how your programs are performing and where resources are allocated, a process that typically requires information across multiple systems and can be inefficient, untimely and error prone without a proper architecture.
- *Supporting Unfunded Mandates* – Each new mandate requires some type of reporting. Odds are that your existing systems can't provide the reporting needed to report compliance.
- *Responding To Ad-hoc Data Calls and Reporting* – Daily and monthly questions whose answers exist only across systems pose real problems, and answering those questions can take a disproportionate share of resources. The quality of and confidence in those answers is often not high.
- *Improving Data Quality and Information Management* – Agencies are often data rich and information poor. Data is often disparate and of low quality, lessening its value for decision making.
- *Integrating Archaic Legacy Systems* – Reporting from older transactional systems is often insufficient for performance management and proactive analytics, and accessing and correlating the right data is frequently problematic.



About Hitachi Consulting Corporation

As Hitachi, Ltd.'s (NYSE: HIT) global consulting company, Hitachi Consulting is a recognized leader in delivering proven business and IT solutions. With a balanced view of strategy, people, process and technology, we work with our clients to understand their unique business needs, and to develop and implement practical business strategies and technology solutions.

Hitachi Consulting's client base includes the US Federal Government and nearly 35 percent of the Global 100. From business strategy development through application deployment, we help clients quickly realize measurable business value and achieve sustainable ROI.

Hitachi Consulting—Building the Market Responsive Company®

Contract Vehicles
GSA IT Schedule 70
GSA MOBIS pending

Hitachi Consulting—Corporate
2001 Bryan Street
Suite 3600
Dallas, TX 75201
info@hitachiconsulting.com
Toll Free Phone: 877.664.0010

Hitachi Consulting—Public Sector
11921 Freedom Drive
Suite 900
Reston, VA 20190
Phone: 703.234.9500

© 2010 Hitachi Consulting Corporation. All rights reserved. "Inspiring your next success!" and "Knowledge-Driven Consulting" are all registered service marks of Hitachi Consulting Corporation. "Building the Market Responsive Company," "Business Intelligence at the Edge of the Enterprise" and "Performance Management at the Edge of the Enterprise" are all service marks of Hitachi Consulting Corporation.

Hitachi Consulting's **Public Sector Services** combines a working knowledge of the public sector with relevant strategies and best practices from the private sector to offer practical Business Intelligence and Performance Management solutions for federal civilian, defense, state and local government, health care, education, and not-for-profit organizations. Our experts have helped many government institutions and agencies to implement practical and effective performance management and analytics solutions with tangible ROI.

Business Intelligence (BI), delivered effectively, provides the ability for an organization to measure performance against its strategy. It requires clear articulation from a leadership perspective and the ability to deliver the requisite information to all levels of the organization. Our BI solutions include:

- **BI Roadmap** – Hitachi Consulting develops Business Intelligence strategies that enable you to further develop and better leverage your information and Business Intelligence infrastructure to improve visibility, accountability and performance.
- **Budgeting and Planning** – Hitachi Consulting develops planning solutions integrate the planning, budgeting and forecasting processes through combining advanced tools available from the leading BI software vendors with planning best practices resulting in comprehensive solutions tailored to your organization.
- **Operational and Predictive Analytics** – Hitachi Consulting delivers solutions for analytics and reporting for key business functions and focus areas within your enterprise (Finance, Program Management, Customer Service, HR, Acquisition, Sustainability, IT, etc.). Predictive analytics help you leverage historical data and statistical models to predict trends and forecast future outcomes.
- **Business Intelligence Competency Center (BICC)** – Hitachi Consulting BICC provides you the change leadership needed to execute successfully. The BICC includes implementation planning, budgeting for modernization and O&M, organizational structure, BI workforce management, data management architecture & standards, tool selection, methodology, PMO, and governance.
- **Enterprise Data Warehousing** – Hitachi Consulting provides data warehousing solutions that combine data from multiple sources into one comprehensive, enterprise-wide data model. This provides an organization with one version of the truth and a foundation for all reporting and analytics. We do this leveraging the leading extract, transform and load (ETL) tools combined with a proven data warehousing methodology.
- **Targeted Assessment** – As part of an enterprise BI roadmap we may recommend targeted assessments to dive deep into particular subjects or high-priority areas requiring attention, such as tool selections/rationalization, master data management strategies and metrics definitions. Targeted assessments provide an organization with actionable plans to address a specific need in the overall BI picture.

For more information on how Hitachi Consulting can help your organization approach managing information to enhance performance, call us at 703.234.9500 or visit us at www.hitachiconsulting.com