

## Aerospace Enterprise Solution for SAP



Hitachi Consulting's Aerospace Enterprise Solution for SAP is a certified pre-configured ERP solution that accelerates deployment, reduces implementation costs and manages compliance to enable innovation and competitive advantage.

### BUSINESS CHALLENGES

Discrete manufacturers in Aerospace & Defense (A&D) are facing increased pressure to become prime contractors, replacing the traditional supplier role they are accustomed to. These market driven changes require A&D companies to adhere to the more stringent regulatory requirements of being primes. In addition, these companies must answer customer calls to "do more with less" as cost pressures are on the rise. As a result, profit margins continue to erode and the intensity of competition to win the few contracts being released is turning loyal partners into fierce competitors.

Systems and procedures continue to evolve and keeping pace with the competition is becoming more and more difficult. The related financial burdens can be daunting.

As the competition increases, more mergers and acquisitions are occurring on a more regular basis. Keeping pace with these changes has become part of the standard operating model.

### SOLUTION

The Hitachi Consulting Aerospace Enterprise Solution (AES) for SAP provides a rapidly deployed solution requiring only a minimum of consulting time. Designed as a pre-configured solution, AES SAP leverages industry best practices minimizing customization for discrete manufacturing suppliers in aerospace and defense. Hitachi Consulting AES for SAP builds on the core strengths of the SAP product suite, and adds the industry best practices, templates and change management methodology that only Hitachi provides.

Designed for the A&D manufacturer, this pre-configured, rapid deployment of SAP institutes industry best practices in the areas of:

- Compliance
- Quality Control
- Capacity Planning
- Supply Chain Management
- Repair Process Management
- Financials and Reporting



## BUSINESS BENEFITS

### Speeds Up Time to Value

Hitachi Consulting's AES controls implementation costs, while accelerating the timeline for achieving tangible business benefits. Designed for "out of the box" rapid deployment to your people, AES provides 45 industry best practice templates that have been pre-implemented and tested in AES complete with process-flows, implementation templates, and standardized outputs for a reduction in the time, cost, and risk associated with implementing an ERP system. Enhanced CRM technology efficiencies and improvements

### Provides Supply Chain Transparency

Parts management is crucial to compliance and delivery. By providing visibility into the entire supply chain – from supplier to customer, AES reduces inventory shortages. AES enables you to take action against your primary orders, execute Engineering Change Orders, and react to emergency repair needs from the field as they happen.

### Ensures Compliance

AES creates alerts at critical junctures of the manufacturing process, ensuring that government compliance demands are continually met – without undue hardship on the business.

### Improves Customer Responsiveness

To meet ever increasing customer needs across the spectrum, from compliance to emergency repair response, AES provides an integrated management platform as a single source of information, reports, and compliance information. AES provides the support to a clear, concise message and effective, efficient actions for your customers.

Contact a Hitachi Consulting team leader to learn more about how AES can help improve your operations.

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## About Hitachi Consulting

As the global business and IT consulting company of Hitachi, Ltd., Hitachi Consulting is committed to helping clients bring their business visions to life through industry-led services and solutions. The company is uniquely positioned with the agility and client-focused approach of a boutique firm combined with the stability and innovation that comes from the Hitachi heritage.

Hitachi, Ltd. (NYSE: HIT / TSE: 6501), headquartered in Tokyo, Japan, is a leading global electronics company with more than 100 years of innovation. As a world leader, the company is committed to creating richer lives and a better society by providing products and services with a new level of value and potential based on the latest advances in technology, especially knowledge and information technology.

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