

# Chemicals Industry Framework for SAP

Accelerating Your Time to SAP Value



**In this ever-cyclical business, companies in the chemicals processing industry must consistently operate as efficiently as possible to preserve margins and lower costs. After years of undergoing various cost-cutting measures, the industry is in need of a step-change in sustained productivity across its most critical business processes. Leveraging SAP Best Practices will ensure that you are prepared no matter the market environment.**

## A BLUEPRINT FOR SUCCESS

Hitachi Consulting's Chemical Industry Framework provides organizations a proven mix of strategy, process, technology and tools needed to capture, manage, and deliver performance management capabilities enterprise-wide.

Extending beyond the boundaries of conventional corporate divisions and functions, the SAP based Best-Practices solution (ver. 1.605) supports more than 95 of the most common chemical industry processes, including:

### Business Intelligence

- Performance Management Dashboard for Chemicals
- Sales & Operations Planning
- Pricing Responsiveness

### Manufacturing

- Continuous, Batch and Tank-Trailer Processing
- Control Room Analytics
- Enterprise Asset Management

“Hitachi Consulting has been very instrumental in what we've accomplished. This project was so large and complex, they could have said that it wasn't possible in our condensed timeframe.

Instead, they understood the importance to us, accepted the challenge, and made it happen.

Hitachi Consulting delivered on time and on budget in a high quality fashion.”

*Larry Golen*  
*President*  
*Cytec Surface Specialties*

## Supply Chain

- Sales & Operations Planning
- Railcar Management
- Supply Chain Planning and Execution

## ERP

- Order-to-Cash
- Procure-to-Pay
- Quality Management and Compliance

## GETTING STARTED

### Step 1: Virtual Roundtable Knowledge

Your team gathers every week to discuss key issues. Why not invite us? Hitachi Consulting's process industries team with experience in chemical Best Practices will join your team for an hour-long conference call. You shape the agenda and Hitachi Consulting will provide the knowledge.

### Step 2: Value Assessment Workshop

If your organization suspects or has already identified savings or process improvement opportunities, the next step is to schedule an in-depth, two-day value assessment workshop to perform a Best Practices fit and gap analysis.

### Step 3: Value Deployment Offer

If you already understand the value of an integrated ERP strategy, it's time to discuss Hitachi Consulting's rapid value deployment program that can have you operating on SAP software in as little as 6-7 months.

For more information, please contact us at:

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## Working with Hitachi Consulting

As the leading chemicals SAP systems integration partner, Hitachi Consulting understands your industry and most importantly, your business. We leverage industry and solution Best Practices to help deliver rapid, sustainable value

### SAP Experience

- SAP Global Services Partner
- 2010 Top 10 SAP Services Partner
- More than 2,000 SAP consultants globally

### Repeatable & Rapid Success

- Specializing in the definition and deployment of SAP Best Practices
- Accelerating project time-to-value by 30-40 percent
- Providing "build and run" services that enable a seamless transition from implementation to ongoing support

## About Hitachi Consulting Corporation

As Hitachi, Ltd.'s (NYSE: HIT) global consulting company, Hitachi Consulting is a recognized leader in delivering proven business and IT solutions to Global 2000 companies. With a balanced view of strategy, people, process and technology, we work with companies to understand their unique business needs, and to develop and implement practical business strategies and technology solutions.

Hitachi Consulting's client base includes nearly 25 percent of the Global 100 and many leading mid-market companies. From business strategy development through application deployment, we help clients quickly realize measurable business value and achieve sustainable ROI.

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