

Industry Overview: Healthcare and Life Sciences

Under increasing pressure from the public and the federal government, and from within, healthcare companies are poised to undergo massive change in information technology.

Hitachi Consulting understands that the primary drivers in the push for a national healthcare infrastructure are consumer-focused. However, the challenge has become providing electronic health records through a network of decentralized databases, while supporting existing technology.

A new healthcare infrastructure should:

- Improve patient care
- Reduce medical errors
- Decrease the variability of care
- Improve efficiency
- Deflate costs
- Strengthen privacy and data protection

At Hitachi Consulting, we address your challenges from a balanced view of strategy, people, process and technology. We then craft a solution that matches your unique needs. We address the strategy, selection, planning, design, implementation and integration of both enterprise and departmental solutions, and properly align and fine tune your business processes to achieve greater efficiency.

These complete solutions are what drive Information Velocity® for your enterprise and the measurable results you require.

Hitachi Consulting is a principal in Pre-Partnered Solutions (PPS), a group of top-tier technology providers working together to bring best-in-class technology solutions to the Healthcare industry.

PPS represents a new way of doing business that provides the full-spectrum of technology services by combining the skills of major providers in each discipline. Pre-existing relationships and operating agreements allow the combined team to work seamlessly together to bring immediate value to our clients, with a solution set that is second to none.

The PPS operating group includes GE Healthcare, Cisco, PTS, and Calence. Together, we provide a 'Single Point of Delivery' and 'Life Cycle Solutions' through a common **Six-Sigma** delivery methodology:

- Back Office (ERP) implementation services
- Hospital information systems
- Clinical equipment and information systems
- Application support services
- Data center hosting and mirroring
- Network design and construction
- Desktop support

Numerous healthcare providers call on Hitachi Consulting to provide ERP application implementation and support. Our depth of experience in the healthcare industry, combined with the flexibility to implement all of the major ERP packages—Lawson, PeopleSoft, SAP, and Oracle—provides clients with the means to accomplish their goals.

Let us inspire your next success.



inspiring your next success®

 Hitachi Consulting

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Hitachi Consulting Application Support Services Managing and maintaining distributed applications introduces new requirements and risks. Typically, these skills are outside of the core competencies of many companies. Our application support services meets the needs of companies requiring high-availability and high-performance application and hosting solutions. We design, configure and support your applications, allowing you to focus on your core business.

Our solution offerings include:

- Level One Support: Gold, Silver or Bronze levels (coverage tailored to your needs)
- Level Two and Three Support: provided by the most knowledgeable consultants available
- Continuous application monitoring: assuring maximum availability and immediate outage response
- Software enhancements: certain client-requested software enhancements can be managed within our support services, avoiding additional fees
- Application transition support: planning and coordination
- Preventative maintenance: as corrective maintenance activities complete, preventative steps to enhance critical applications are performed
- Change management
- Vendor patches: planning and implementation
- Knowledge management: storing and retrieval of information assisting in problem resolution

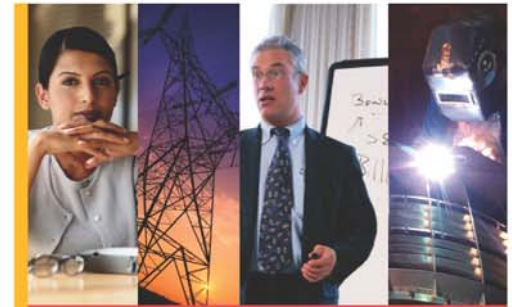
The Other PPS Partners

GE Healthcare provides transformational medical technologies that are shaping a new age of patient care. Their expertise in medical imaging and information technologies, medical diagnostics, patient monitoring systems, disease research, drug discovery and biopharmaceuticals is dedicated to detecting disease earlier and tailoring treatment for individual patients.

Cisco Systems, Inc. is the worldwide leader in networking for the Internet. Today, networks are an essential part of business, education, government and home communications, and Cisco Internet Protocol-based (IP) networking solutions are the foundation of these networks. Cisco hardware, software, and service offerings create Internet solutions that allow individuals, companies, and countries to increase productivity, improve customer satisfaction and strengthen competitive advantage.

Pre-Partnered Transactional Solutions (PTS), provides a world-class Tier 4, remote hosting service to those customers requiring off-site applications implementation, operation, management, and support including off-site storage, redundancy, or mirroring. This gives you the benefit of secure and stable application management services, flexibility to choose the level of service that meets your specific requirements and the ability to grow with your business.

Calence Corporation brings a broad expertise in network architecture, design, system integration and implementation. As a Gold Partner of Cisco Systems, Calence provides our customers with campus, enterprise, national and global telecommunications infrastructure and services.



About Hitachi Consulting

As Hitachi, Ltd.'s (NYSE: HIT) global consulting company, Hitachi Consulting is a recognized leader in delivering proven business and IT solutions to Global 2000 companies across many industries. We leverage decades of business process, vertical industry, and leading-edge technology experience to understand each company's unique business needs. From business strategy development through application deployment, our consultants are committed to helping clients quickly realize measurable business value and achieve sustainable ROI.

Hitachi Consulting's client base includes nearly 30 percent of the Fortune 100 as well as many leading mid-market companies. We offer a client-focused, collaborative approach and transfer knowledge to our clients throughout each engagement. For more information, call 877-664-0010 or visit www.hitachiconsulting.com

Hitachi Consulting - Inspiring your next success®.

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